



# Netskope One

Modern Cyber Defense...at the  
bleeding Edge of AI



Aug 2025

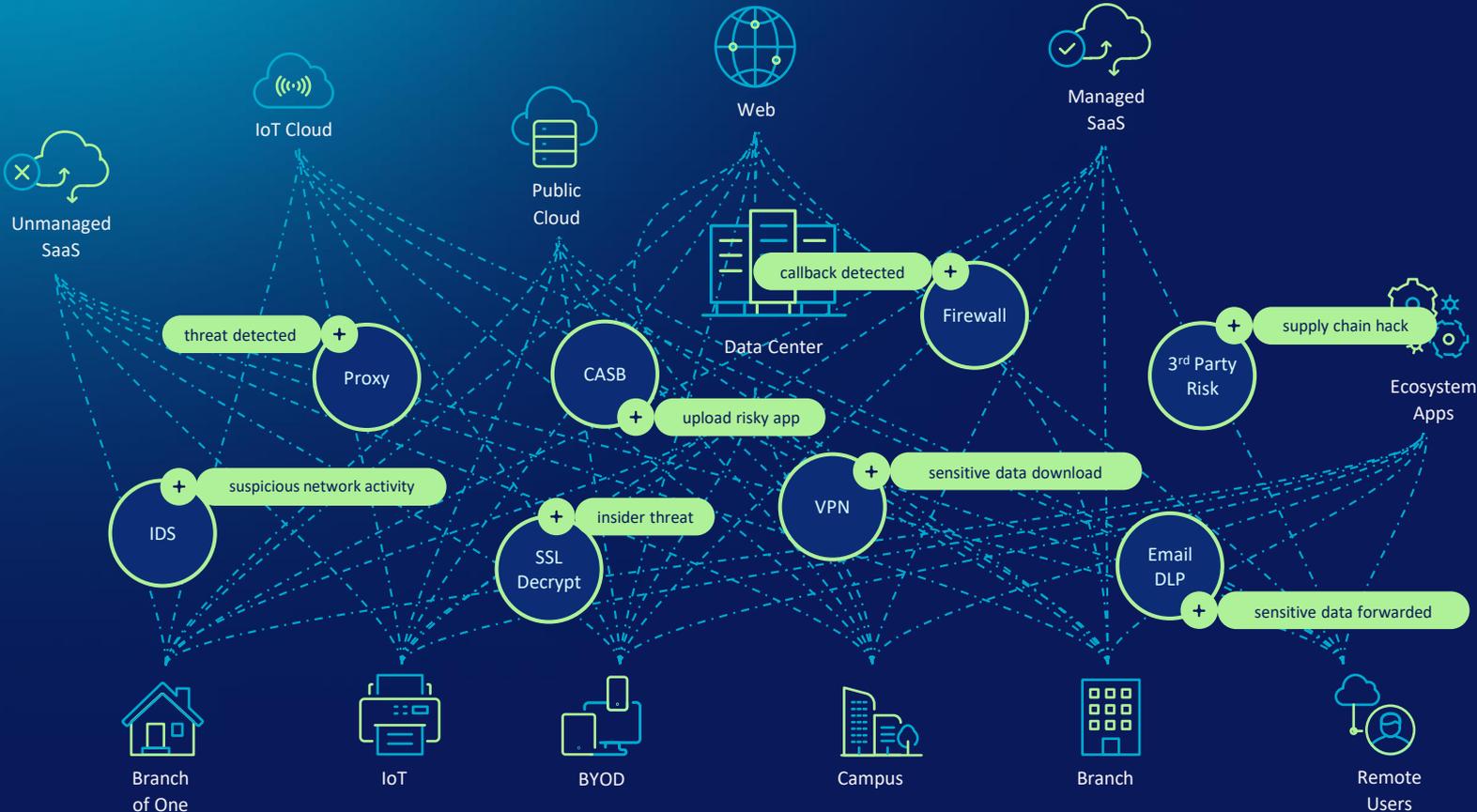
Presented by  
**KUNAL JHA**







APPLICATIONS



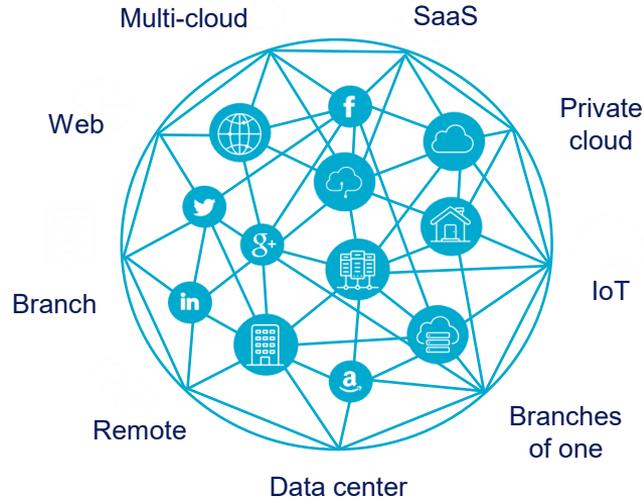
APPLICATIONS





# Challenges in everything-to everywhere world

Continued risk of data breaches and data loss



Diminished productivity and poor user experience

*You should not be forced to choose between security and performance*



# Netskope at-a-glance

## CULTURE OF

### Innovation

Over 275 patents issued and patents pending, and over 100 engineers and data scientists working on AI/ML initiatives.

## ESTABLISHED

### Market leader

Gartner MQ Leader for 8 consecutive years and named to Forbes Cloud 100 for 8 consecutive years.

## HIGH PERFORMANCE

### Private cloud

NewEdge, our global infrastructure, has data centers in over 75 regions, delivering seamless, localized experiences in 200+ countries/territories.

## FINANCIALLY

### Independent

~3,000 employees. Strong cash position and ~\$1.5B in funding from premier investors.

## LARGE-SCALE PROCESSOR OF

### Cloud traffic inline

Inline proxy decrypts and inspects traffic for hundreds of millions of users globally.

## ZERO TRUST ENGINE

### Compliance

Applying zero trust principles to every interaction with critical data, while ensuring compliance with data privacy regulations.

>4,000 Customers | >30 of the Fortune 100 including:



3 OF THE 5 largest



4 OF THE 5 largest



Telecommunications

3 OF THE 4 largest



Retailers

3 OF THE 4 largest



# Netskope One

One platform delivering unmatched security and performance without compromise



AI-powered visibility  
and protection



The Power of one



Phenomenal  
user experience

Netskope One

Zero Trust  
Engine

Netskope One

NewEdge Network

*Security architected for a  
cloud and AI world with the  
best unified data protection*

*True convergence of  
security and networking*

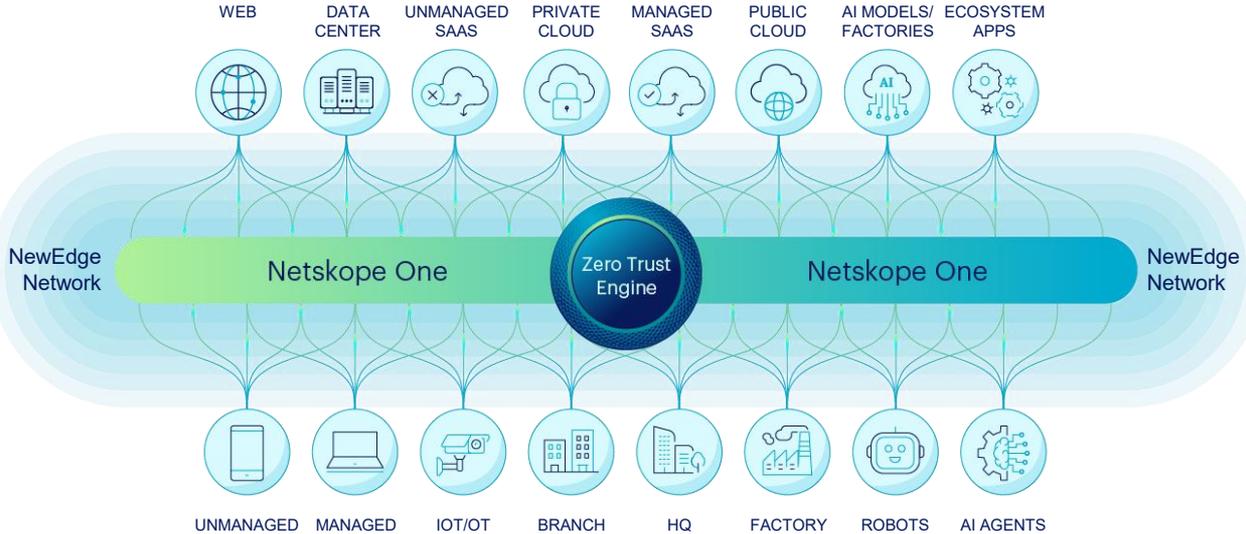
*A high-performance  
network that meets  
users, apps and data  
where they live*



# Netskope One

Security and networking reimagined

One Console  
One Engine  
One Client  
One Network  
One Gateway



Comprehensive

Security  
Services

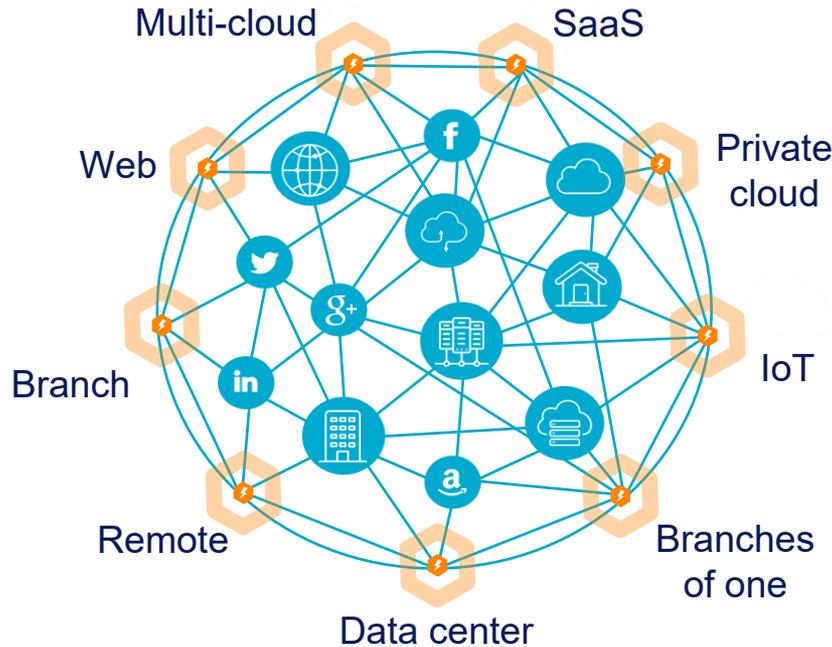
Network  
Services

Analytics  
Services



# NewEdge enables business agility

Any application from any source, to any user, anywhere, in real-time



## NewEdge data center

### Security Services

- Next-Gen SWG
- CASB and SSPM
- ZTNA
- DLP and DSPM
- Threat protection
- RBI

### Network Services

- SD-WAN
- Firewall and IDS
- Device intelligence and IoT security
- Cloud TAP
- Dedicated egress IP
- Optimized routing
- Localization zones
- Extensive peering

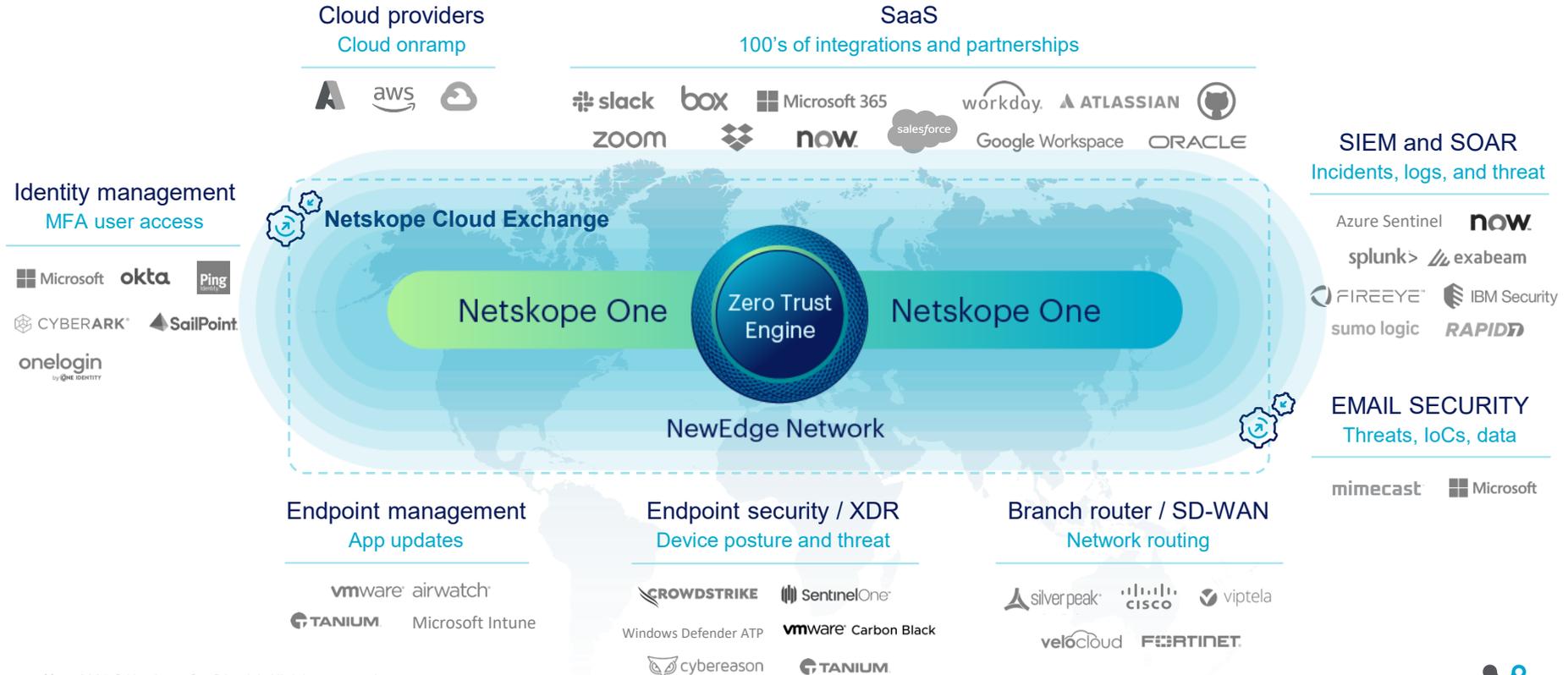
### Analytics Services

- Digital Experience Management
- UEBA
- Advanced Analytics



# Netskope enables seamless integrations

Open platforms eliminate point solutions, enabling consolidation and automation



# SSE – Integrate, Eliminate, and Reduce

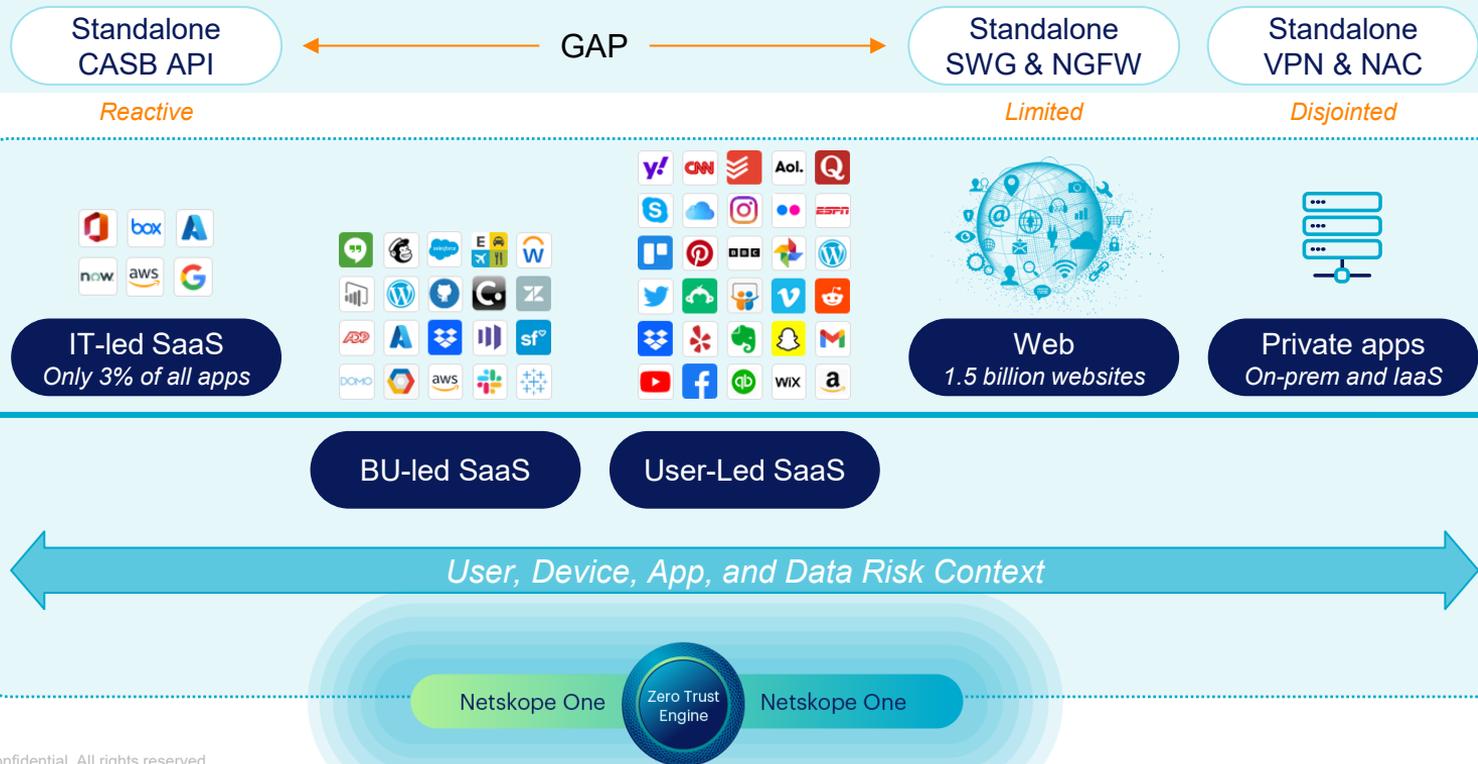
CAPABILITY	EXAMPLE VENDOR	PHASE 1 – WEB & CLOUD	PHASE 2 – PRIVATE APPS	PHASE 3 – DLP Expansion
XDR	CrowdStrike/SentinelOne	Integrate ➤	Integrate ➤	Integrate ➤
SIEM	Splunk/SumoLogic	Integrate ➤	Integrate ➤	Integrate ➤
IAM	Okta/PingID/ForgeRock	Integrate ➤	Integrate ➤	Integrate ➤
Secure Email	Mimecast	-	-	Integrate ➤
Firewall	PAN/CHKPNT/FTNT	Reduce ▼	Reduce ▼	Reduce ▼
SSL Inspection	PAN/CHKPNT/FTNT	Eliminate ✗	-	-
Sandbox	PAN/CHKPNT/FTNT	Eliminate ✗	-	-
VPN	PAN/CHKPNT/FTNT	-	Eliminate ✗	-
SWG	Symantec (Bluecoat)	Eliminate ✗	-	-
CASB	Skyhigh	Eliminate ✗	-	-
DLP	Symantec (Vontu)/FCPNT	-	-	Eliminate ✗
Internet Circuits	AT&T	Reduce ▼	Reduce ▼	Reduce ▼

# Security built from the ground up for a cloud and AI world



# Zero Trust Engine closes security gaps

Rapidly decrypt, decode, and inspect **all traffic** at scale with **full context**



Legacy  
Blind  
Spots



# Security built for a cloud and AI world

Only Netskope One speaks the new language of the internet

+



Pat logs into her corporate device

Pat accesses ChatGPT via her personal account

Pat attempts to ask ChatGPT to summarize a corporate document

<b>IDENTITY</b>	Pat Smith - Accounting	Logged in as psmith@live.com
<b>DEVICE</b>	Personal / BYOD	Managed
<b>LOCATION</b>	Home	HQ USA Russia
<b>CATEGORY</b>	GenAI	(130+ categories)
<b>APP</b>	High Risk	Medium Risk Low Risk (80,000+ apps)
<b>INSTANCE</b>	Corporate	Personal
<b>ACTIVITY</b>	Upload	Share Create Delete Move Download (120+ activities)
<b>BEHAVIOR</b>	High Risk	Medium Risk Low Risk (Over 100+ UEBA Rules)
<b>THREAT</b>	Threat Intel	AV Sandbox IPS ML CTE
<b>DATA RISK / SENSITIVITY</b>	GDPR	AU Privacy Act (3000+ classifiers)

**POLICY ACTION**

Allow **Coach** Quarantine

Encrypt Legal Hold Block

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**DLP Violation**

You are attempting to Upload a sensitive file that violates our company DLP policy. If you believe this activity should be allowed, enter your justification below and click on Proceed

Policy: TCO-ICASBI-Internet-DLP-cloudStorage

Justify Usage  
 Report False Positive

Please enter your justification for this activity

This window will auto-close in 52 seconds

Stop Proceed

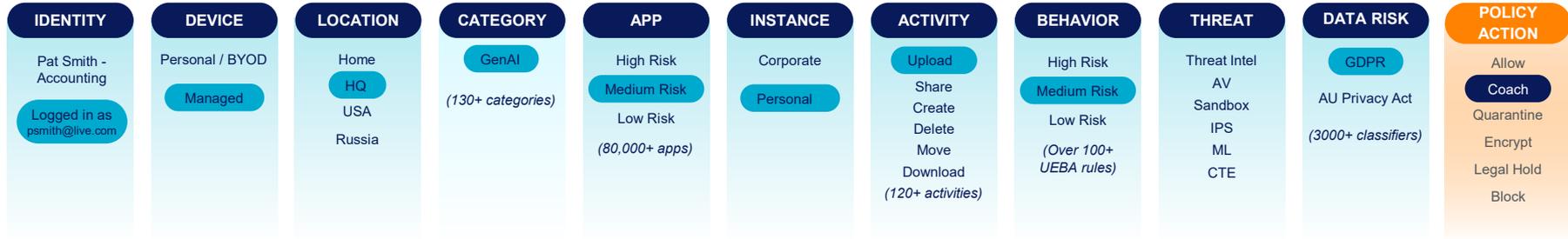
Single pass inspection architecture



# Context matters in security

Only Netskope One speaks the new language of the internet

## Netskope Zero Trust Engine



## Legacy security with limited visibility and control



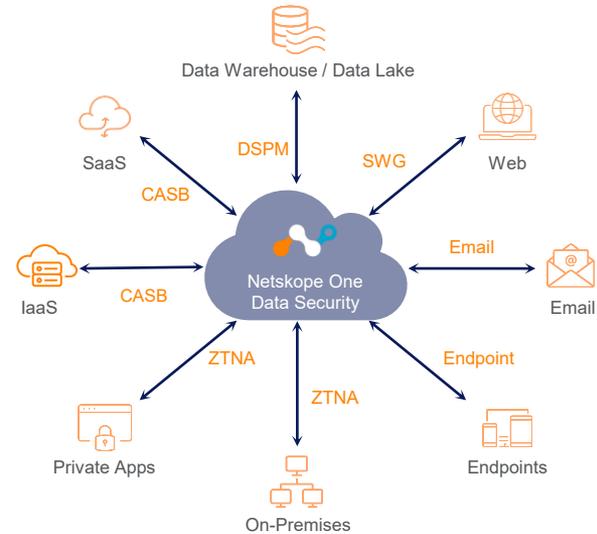
# The best unified threat and data security

Protect across the most blind spots without security vs. performance trade-offs



*Snuff out phishing, ransomware and advanced attacks before they spread*

The best platform to discover and protect data anywhere



*Apply unified policies to structured & unstructured data at rest and in motion*





# Demo | AI Powered Data Security





# Demo | Protecting Gen AI Use



Netskope One meets you  
where your data, users,  
and devices live



# Netskope NewEdge Network

World-class coverage to deliver security without performance trade-offs



**75+**  
Regions



**120+**  
Data centers



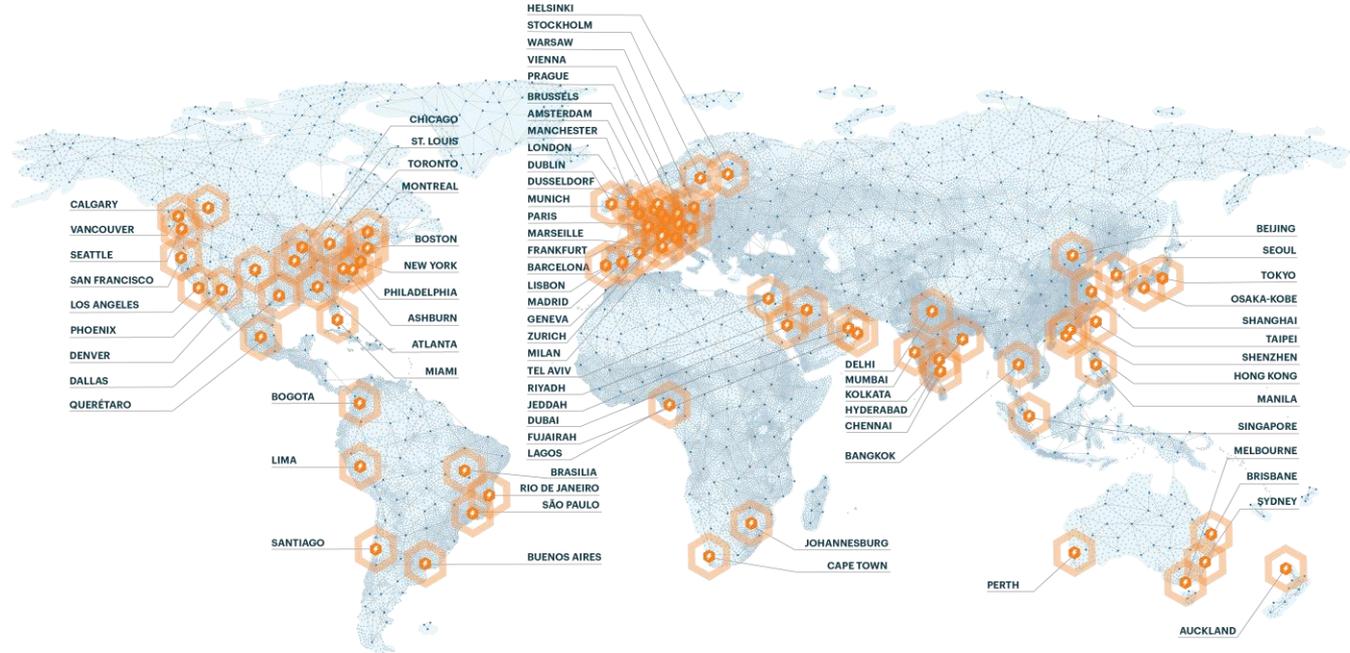
**4K+**  
Network  
adjacencies



**FULL**  
Compute



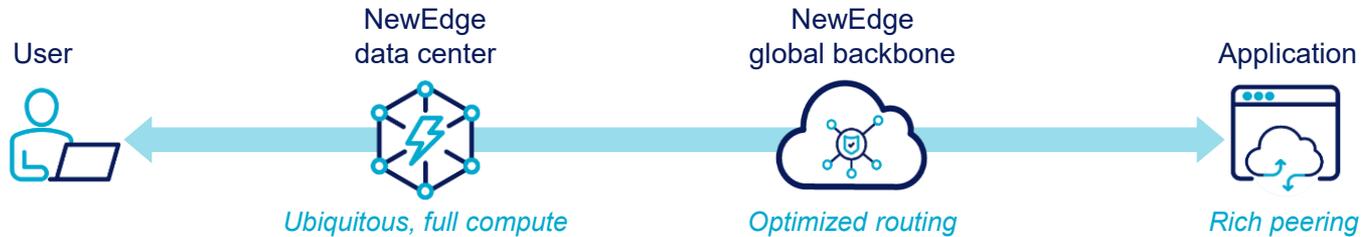
Industry's  
best  
**SLAs**



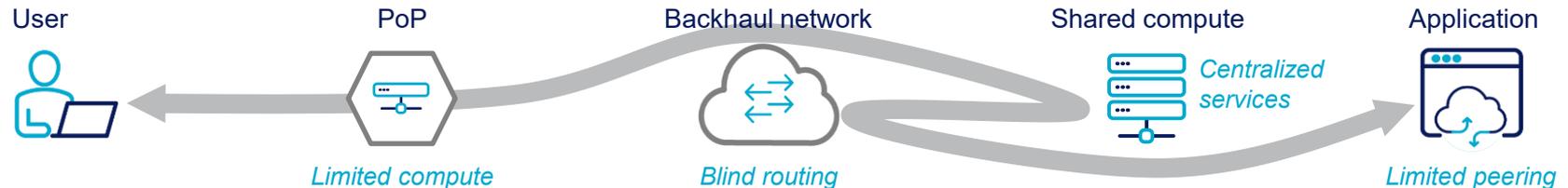
# Architecture and implementation are critical

NewEdge: Highest performance, lowest latency, end-to-end control and visibility

## Netskope NewEdge



## Competitive solutions leveraging hyperscaler networks: Optimized for serving cached data



# Netskope One SASE Branch

## On-Prem Edge for the Cloud and AI Era

Home



Coffee shop



Full integration with NewEdge

Full SASE capabilities

CPE endpoint for campus, branch, remote, IoT

Virtual, physical, and cloud

Zero-touch provisioning

IoT/OT



Branch office



# Netskope Excels in the 2025 Gartner Magic Quadrant and Critical Capabilities for Security Service Edge

## Magic Quadrant for Security Service Edge



Gartner

Netskope named a **Leader** for 2025, positioned furthest in **Vision**

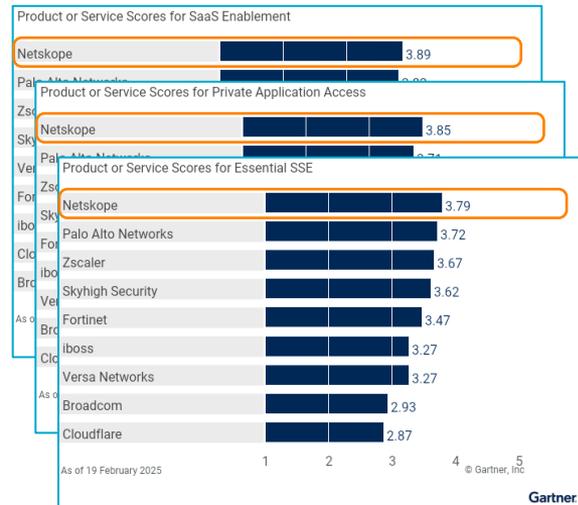
**Four-time Leader** for the SSE MQ

**MQ Leader nine years** in a row

The only vendor to rank **highest in THREE Critical Capability use cases**

The only vendor to be positioned **first or second in all six categories**

## Critical Capabilities for Security Service Edge



“Netskope offers **strong technical capabilities** across all areas of SSE and can support the **vast majority of customer use cases.**”



# Netskope: A Leader in SSE. A leader in SASE.

## 2025 Gartner Magic Quadrant for Security Service Edge



## 2025 Gartner Magic Quadrant for SASE Platforms



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\*Gartner, Magic Quadrant for Security Service Edge, Charlie Winckless, Thomas Lintemuth, Dale Koeppen, Charanpal Bhogal, May 20, 2025

\*Gartner, Magic Quadrant for SASE Platforms, Jonathan Forest, Neil MacDonald, Dale Koeppen, July 9, 2025

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# Don't accept sacrifices

## Three things to insist on with your network security platform

1

Fast, resilient access to all network & security services wherever your users, apps, and data live

2

An efficient, consolidated platform with a single policy and console across all services

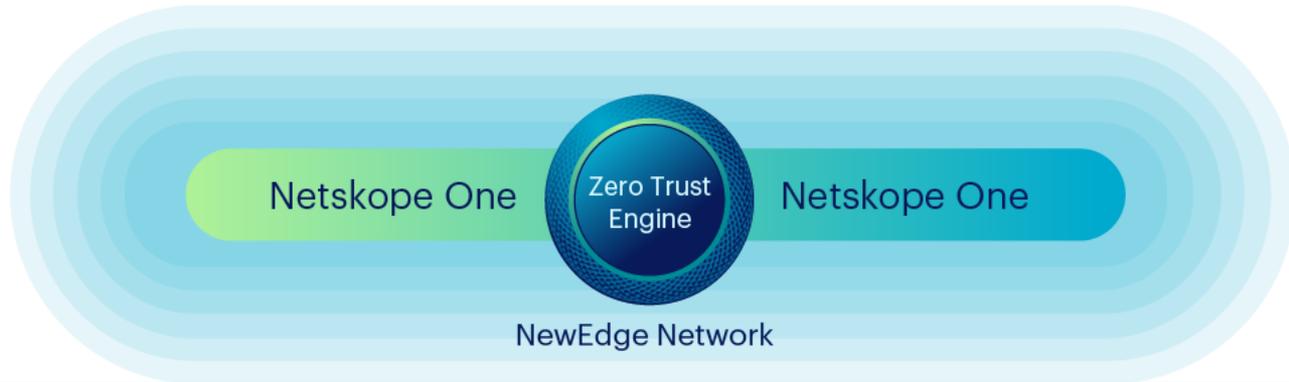
3

Full security visibility and context across *all* traffic with the best threat & data protection



# Netskope One

Solve your biggest use cases without compromising security or performance



Simplify and  
consolidate  
infrastructure



Secure and  
accelerate  
web and SaaS



Evolve remote  
access beyond  
VPN



Identify and  
protect data  
everywhere



Transform the  
branch network



# Thank you

